



Job Advertisement

Role:	National Contract Manager
Reporting to:	Head of Installations
Package:	Competitive Salary Attractive Bonus Scheme Company Laptop Company Car Mobile Phone

About ESP

Our business is going through an exciting stage in its life as it continues to expand, so there has never been a better time to join our team. We have an ambitious growth plan and we need the right people on board to take us to the next level.

You won't just be a number here at ESP, you will be a member of the family to be nurtured. We offer a career development pathway through our Professional Development Academy, that ensures you have the opportunity to progress and build up your skills. We hope you'll be with us for the long-term as many of your future colleagues have been. We have employees who have been with us for as long as 20 years, with others hitting their 10 and 15-year milestones.

We have a culture of supporting our colleagues, taking on challenges together and recognising and rewarding achievements. We also recognise that work should be a fun place to be. You can dress down on Fridays as a reward for your efforts during the week and we organise regular fundraising activities for our charity of the year. Your colleagues will become friends and you'll enjoy playing your part in the ESP success story.

About the Role

ESP are now looking for a National Contract Manager to join our vibrant and ambitious team.

To manage the on-site operations of the Installation Division by planning, managing and successfully delivering a range of playground products to our live sites.

To ensure works are carried out to the required level of quality and ensure that Health and Safety systems are in place to protect the workforce and members of the public.

Key Performance Measures:

- Highly successful project delivery across a variety of contracts in line with agreed performance metrics and health and safety policies.
- Right first time mindset, to budget, customer expectations and programme delivery



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- Good financial execution in line with strategic objectives.
- Plan, supervise and manage your live sites through to a successful compliance check and customer sign off.
- Ensure that appropriate labour and other resources are available to meet the operational requirements
- Build and manage positive relationships with customers and suppliers
- Ensure high levels of customer satisfaction are achieved in line with the metrics set out in company customer service strategy.
- Carry out full site surveys assessing and gathering information relating to access, ground conditions, site measurements.
- Plan, programme and manage projects to ensure that the most cost effective methods are being utilised
- Ensure that Health & Safety processes and requirements are fully implemented across all live sites. Qualifications in this area will be an advantage but not deemed essential.
- To create Method Statements and Risk Assessments specific to each live site and ensure they are executed successfully. All operatives and visitors to site must engage in the delivery of site based activities are fully briefed prior to works commencing or visiting site.
- Be up to speed with industry safety and compliance regulations and standards
- Attend site progress meetings
- Ensure regular internal reviews of projects/contracts are carried out

Requirements:

- Be equipped with strong negotiation skills and financial understanding
- Must be motivated by the challenge of hitting strategic performance targets
- Organised with impeccable attention to detail
- Have a strategic mindset of “doing things differently in order to do them better”



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- Previous experience in a customer-focused industry
- Positive attitude and good communication skills
- Competent level of IT proficiency
- Enhanced DBS check

Benefits:

- A competitive salary with the possibility to grow quickly
- Bonuses on achieving targets with clear KPIs
- A great opportunity to work alongside our friendly professional and world-class team
- Professional development opportunities through our Professional Development Academy
- Career development and opportunities are available for those wishing to grow

If you would like to apply for this exciting new role, please send the following to Anne Nolan, Head of HR:

- 1) A letter of introduction. Please tell us about you
- 2) Full, up to date CV

Please send these two documents to anne.nolan@espplay.co.uk